



University of  
Mumbai

**Master of Management  
Studies (MMS)  
Placement Brochure  
2014-15**

**ALKESH DINESH MODY INSTITUTE**  
FOR FINANCIAL AND  
MANAGEMENT STUDIES

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# A MESSAGE From



Hon'ble Vice-Chancellor  
**Dr. Rajan Welukar**  
University of Mumbai

I am pleased to note the various initiatives are taken by institute since last 3 years. Needless to say that since the last 3 years the institute has been consistently winning various awards for its industry oriented activities and has also been ranked among the Best 150 B-Schools by **'The Week' & 'Chronicle'** magazines.

I am also pleased to note that the institute has designed, developed and delivered many prestigious **Management Development programs (MDP)** during the last 2 years and I am proud to note that the various corporates have participated and benefited from these programs. It is indeed a great pleasure to mention that in the competition with top management institute like Indian Institute Of Management (IIM's), institute has initiated various management development activities and elevated itself to the level of prestigious institutes in India.

I am very happy to note that the institute is making all round efforts in creating opportunities for students to get excellent education in the management studies. It is a great pleasure for me to note that because of various initiatives prospective students will be highly benefited and the institute will become a center of excellence in management education.

I look forward for great success to the institute in the years to come and the growth of the institute & it's students, in the years to come.

# A CORE Faculty



**Dr. S.V. Ratnaparkhi**  
Director,  
Ph.D. (Tata Institute of Social Sciences)



**Dr. Aruna V. Deshpande**  
Associate Professor, M.M.S. Coordinator,  
Ph.D. in Business Management,  
M.Com, Masters in Personnel Management,



**Dr. Smita Shukla**  
Associate Professor, Ph.D. Coordinator,  
MA (Economics), M.B.A. (Finance),  
Ph.D. in Management



**Ms. Kavita Pandey (Mishra)**  
Placement Officer  
M.A. (Gold Medalist 06)  
M.M.M. (Master in Marketing Management)



**Ms. Sushmita Mukerji**  
Assistant Professor, BMS Coordinator  
B.Com, MBA – HR, MMA – Marketing



**Mr. Sanjeev Thakur**  
Faculty for Operations  
MMS (Operations), B.E. (Production)



**Mr. Abhijeet T. Rawal**  
Assistant Professor  
MMS (HR), B.Sc (H.S)



**Mr. Rakesh Malusare**  
Assistant Professor  
MMS, B.com

## FACULTY DETAILS

Name of the Professor	Qualification	Industry Experience	Teaching Experience
Dr. R. Gopal	B.Tech (Hons) MBA ,ICWA, Ph.D.	28	27
Dr. S.M. Singhi	MBA, LLM, Ph.D,	36	12
Mr. Prakash Cheulkar	B.A. (Economics), L.L.B., PGD in Labor Welfare, PGDBM, PGD Industrial Labor Law, Certificate in PM & IR from Bajaj- Executive level.	36	26
Mr. C. Rebello	B.Sc. CCB, PG- XLRl	16	23
Mr. Rajaram Ravi	B.E. (Mechanical), M.M.M	31	22
Mr. Ajay Mody	PGDMS, BE, Masters in Science	27	14
Mr. Jairaj Kochawara	MA (TISS), DBM, DIP (T+D) ISTD	36	14
Mr. Praveen Singh	MHRM, DPM & IR, BA (Psychology), TOTA, AGI, Director &lead faculty	15	12
Mr. S. G. Bhide	B.E. (Electrical), D.M.S., D.I.S., M.Sc. (Subject Communication)	39	12
Mr. Uday Patil	B.Sc,LLB(Gen),CAIIB	33	12
Mr. Bedi	B. Com, DMB, M.M.M	27	11
Dr. N.L.Bhutani	M.Sc(Maths), PhD(OR)	-	45
Mr. Dattapasanna Marathe	B Tech, MMS, FDP@ IIM Bangalore	16	14
Mr. Mohandas Nair	B Tech in Mech, Diploma in Trg & Dev, MS in Psychoth	25	15
Mr. Kirit A. Dhabalia	B.sc, MBA,PMP, ITILV3,Six Sigma Black Belt, MCTS	27	20
Mr. Rajesh	MCA, MBA, PGDCA, M.Phil	9	10
Mrs. Mrinali B. Tikare	MBA- HR (MHRDM), M.Phil., LLB, DHA (TISS), DMS, B.A.	9	9
Mr. Sunil Parkar	B.Com,CA,	21	9
Mr. Nitin Kapadia	B.Com, LLB,MFM	19	8
Mrs. Megha Bansal	MBA (HR)	2	7
Mr. Pankaj Pamani	B.Sc (Science), M.M.M	25	7
Mr. L. R. Kulkarni	Diploma In Mechanical Engg, Diploma In Electrical Engg	37	6
Mr. B. Chandnani	B.E. (Mechanical), M.B.A., C.P.M.	40	5
Mr. Chirag Shah	MMS,BBA,DBM,PGDFT,DMTT	14	5
Mr. Clyde Louis	B. Sc(IT), B.M.M, M.M.M	16	4
Mr. Segraj Bariya	BMS, MMS	8	3
Mr. Abhijeet Gupta	MBA	20	1
Mr. Subhash S. Dalvi	M.Com, LLB, MFM	20	18
Mrs.Donna Reen	M.Com, M.A(English)	10	12
Mr. Ulhas Deshmukh	B.Tech in Chemical Engg,PGDIM	38	1
Mr. Nitin Shinde	B.Tech. in Chemical Engg(IIT Mumbai), MMS Operations.	25	14
Mr. Ajay Kulkarni	Bsc Statistics MMM (Marketing)(JBIMS)	14	6
Mr. Mandake	B.E. Mechanical ,B.E. Material M.E. Mechanical,Ph.D. Mechanical	53	53

# INFRASTRUCTURE



The serene and scenic Mumbai University Campus

Conference Rooms



ICSSR



D.N.Marshall Hall



Well-equipped Library and Computer Lab

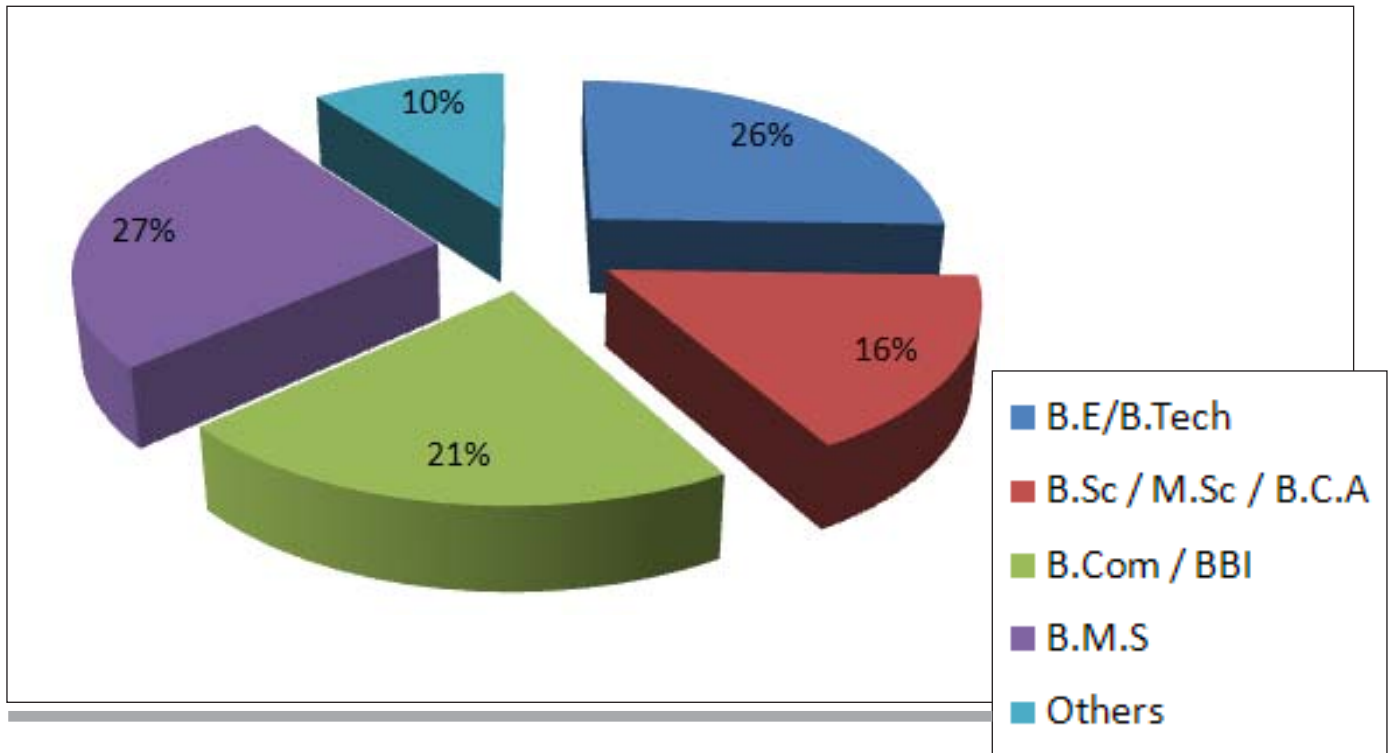
Spacious classrooms with state-of-the-art equipments



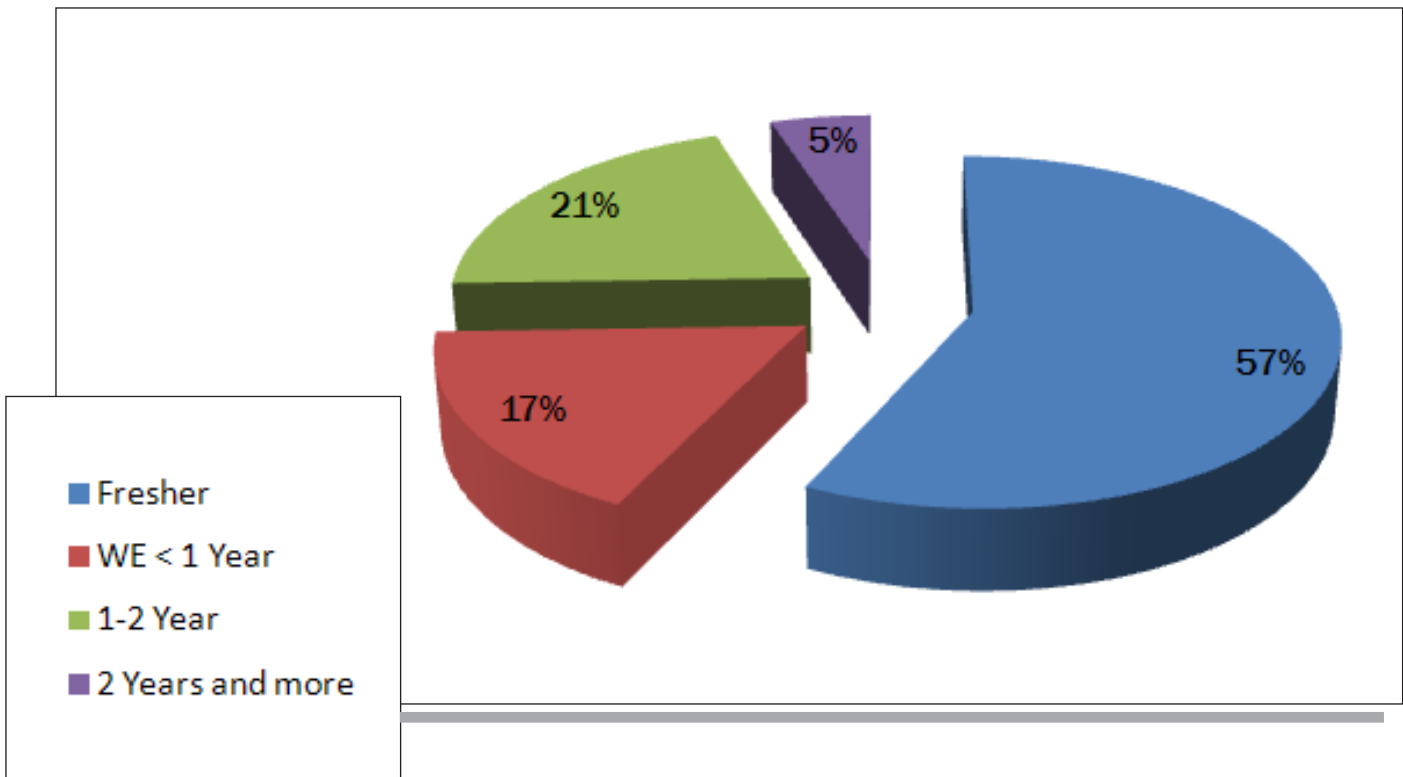
## STUDENTS' PROFILE

### SYMMS ( for MMS Executive Final Campus Placements)

#### SYMMS Educational Qualifications Profile



#### SYMMS Work Experience Profile



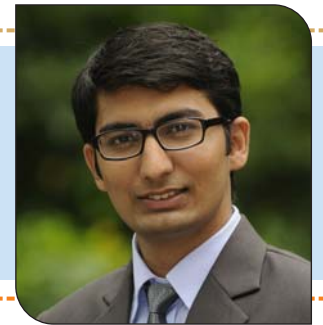
## STUDENTS' PROFILE

### FINANCE



**Abhilasha Bhalerao**

Bcom, Mcom,  
W.E.:ICWAI INTER  
Summer : ONGC in  
"Study of Asset  
Accounting System"



**Aditya Khedikar,**

B.E. (Comps)  
W.E.:3 Years Part Time Project  
Trainer & freelancer,  
Summer :Prizm Payments in  
"Analysis and Implementation of  
BPM(Business Process  
Management) for ATM Closure  
and Cash Approval System"



**Amey Kajale**

B.Com (B & I)  
Fresher  
Summer :  
Bank of India in  
"Retail Banking (loans)"



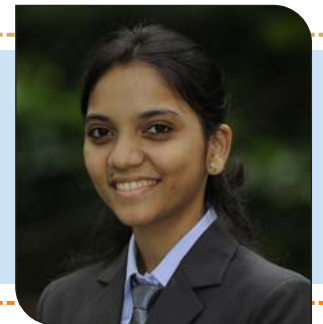
**Ankita Dhengle**

B.E (Comps) Fresher  
Summer : Kotak Mahindra  
Bank in "Overview of  
Dividend Business and  
identifying Business  
Potential"



**Ankita Tamore**

B.Com, Fresher  
Summer : Nuclear Power  
Corporation of India Limited  
in "Analysis of Performance  
of Kakrapar Atomic Power  
Station"



**Ashwini Nanavare**

BMS, Fresher  
Summer : HPCL in  
"Measuring solvency and  
liquidity of HPCL"



**Ayesha Jain**

B.Com,Fresher  
Summer : HPCL in  
"Financial Analysis of  
Petroleum Industry in  
Government Sector"



**Bhagyashree Karekar**

B.COM  
(Accountancy and finance)  
Fresher  
Summer :  
Balaji investments



## STUDENTS' PROFILE

### FINANCE



**Christopher Rebello**  
BMS, Groffr. com as Business  
W.E.:Development Executive  
for 14 Months  
Summer : Bank Of Baroda  
in "Break Even Volume of  
newly opened Branches"



**Gaurav Shelkar**  
B.C.A, Fresher  
Summer : Bharat Heavy  
Electricals Limited in  
Capital Budgeting



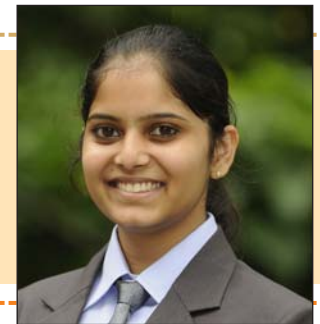
**Harish Gujar**  
B.Sc. (I.T)  
Fresher  
Summer : DENA Bank in  
"Credit Appraisal in DENA BANK"



**Harshal Tambat**  
BMS,  
W.E.:Navnit Motors Pvt. Ltd as  
Sales ExecutiveFor 3 months and  
at Jagdish Securities (Broking Firm)  
as Customer Executive Support  
for 9 Months  
Summer : Punjab National  
Bank in "Credit Risk Rating"



**Jay Rathod**  
BMS  
W.E.:Crisil Ltd. as Senior  
Associate for 34 Months.  
Summer : Birla sun life  
insurance company ltd in  
"Equity research"



**Jyoti Bhosale**  
B.E. (Extc) Fresher  
Summer : ICICI Securities  
Ltd. in "Mutual fund  
simplified"



**Jyoti Musale**  
BMS, Fresher  
Summer : Bank of Baroda  
in "Scope md growth of  
forex and its linkages  
with other segment  
of market"



**Manish Narkhede**  
B.E . (Computers)  
Fresher  
Summer : Bank of India in  
"Credit Appraisal and General  
Banking Operations"

## STUDENT'S PROFILE

### FINANCE



**Mansee Dave**  
B.M.S, Fresher  
Summer : Bank of India in  
"Product Analysis of a Bank"



**Mitulkumar Bhagat**  
B.Com, Fresher  
Summer : Birla sun life  
insurance company Ltd.



**Mallikarjun Rampure**  
BMS,  
W.E.:Enser Communication  
as Customer Service  
Executive for 6 Months  
Summer : ICICI Securities in "Mutual  
Fund (Investor's Prospective)"



**Narottam Singh**  
B.Com, Fresher  
Summer : NABARD in  
"Study on producer  
organisations"



**Nikhil Ghodke**  
B.Com, Fresher  
Summer : AAI in  
"Revenue Budget"



**Nishigandha Gawad**  
B.Com, Fresher  
Summer : Punjab National  
Bank in "Retail credit,  
Working capital finance and  
credit assessment"



**Nitesh Jain**  
B.M.S, Fresher  
Summer : Birla Sun Life  
Insurance Company Ltd in  
"Equity Research"



**Pooja Gala**  
B.M.S  
Fresher  
Summer : Mazagon Dock  
Ltd in "Study of Billing and  
Bill Passing of Naval projects  
at Mazagon Dock Ltd."

## STUDENT'S PROFILE

### FINANCE



**Prachiti Davane**  
B.E (I.T)  
W.E.:NDS Infoserv as Team Leader for 36 Months  
Summer : ICICI Securities Ltd. In "Investment Avenues of ICICI Securities"

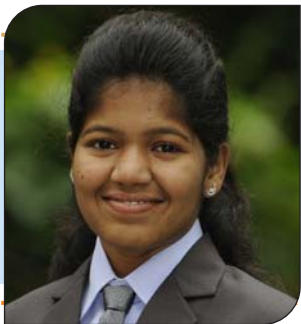


**Pradeep Jain**  
B.Com, Fresher  
Summer : DENA Bank in "Credit Appraisal & Risk Monitoring."

**Prathamesh Mhadnak**  
B.Com (Accounts & Finance)  
Fresher  
Summer : Birla Sun Life Insurance Company Ltd. in "Equity Research"



**Pratik Keluskar**  
B.Com (B & I)  
W.E.:WNS for 1 Year  
Summer : New Berry Advisors Ltd. In "Equity research - fundamental analysis "



**Pratiksha Mestry**  
BMS  
Fresher  
Summer : ONGC in "Economic lifecycle analysis through UAE its applicability on marine vessles"

**Priyanka Gaikwad**  
B.M.S, Fresher  
Summer : Punjab National Bank in "Credit risk rating appraisal and monitoring"



**Sagar Gaikwad**  
B.B.A, Fresher  
Summer : Birla Sun Life Insurance Company Ltd. in "Equity Research of steel industry"



**Sandeep Gupta**  
B.Com, Fresher  
Summer : Bank of Baroda in "Analysis of profitability of a branch and ways to further augment profits."

## STUDENT'S PROFILE

### FINANCE



**Shyam Singh**  
BMS, Fresher  
**Summer** : Pecon Advisors Pvt. Ltd. in "Financial Leverage"



**Suraj Kokane**  
B.E. (Extc)  
Fresher  
**Summer** : Birla Sun Life Insurance Company Ltd. In "Equity Research"



**Smit Shah**  
B.Com,  
**W.E.:** iConnect Research and Promotions LLP as Project Manager for 11 Months  
**Summer** : Bank Of Baroda in "Infrastructure financing in India- opportunities & risks for banks"



**Sushant Sangle**  
B.Com, Fresher  
**Summer** : Punjab National Bank in "Corporate loan and advance"



**Vinay Murudkar**  
BMS,  
**W.E.:** Axis bank as Officer II for 12 Months & Syntel Associate for 24 Months  
**Summer** :Bank of Baroda in "Infrastructure Financing in India - Opportunities and Risks for banks"



**Vivek Jain**  
B.COM (Banking & Insurance)  
Fresher  
**Summer** : DENA bank in "Credit Appraisal Under SME's of DENA Bank"



**Yogesh Koshti**  
B.E. (Comp) Fresher  
**Summer** : Birla Sun Life Insurance Company Ltd. in "Equity Research"

## Students' Profile

### HR



**Aakarsh Kabir**  
B.A  
Fresher  
Summer : NPCIL in  
"Talent Management"

**Apeksha Mistry**  
BMM (Advt), W.E.: Sun & Sand Hotels  
Pvt Ltd. as HR Intern for 3 Months  
and Spectra Connectronics as  
HR Intern for 3 Months  
Summer : Trinity Health Tech  
in "Recruitment and joining  
formalities of Junior  
and Senior Level Employees."



**Charmi Joshi**

B.Com  
W.E.: Acuty HR services for 11  
Months  
Summer : Tribhovandas  
Bhimji Zaveri in "Employee  
Compensation and Benefits"



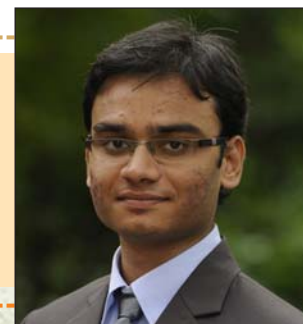
**Neha Sapte**

Bsc. (Biochemistry) Fresher  
Summer : TURTLE hotel  
in "Influence of Supervisor's  
use of Motivational Language  
on Subordinate Job  
satisfaction."



**Nilam Nikale**  
Msc. (I.T.) Fresher  
Summer : Mazgon dock  
Ltd. In "Promotion System"

**Ravindra Rathod**  
B.Com  
W.E.: Whizclan as HR Assistant  
Manager for 15 Months.  
Summer : Times Internet  
Ltd. In "Effective Recruitment"



## Students' Profile

### HR



**Saba Lakdawala**  
B.Com, Fresher  
Summer : Kokilaben  
Dirubhai Ambani Hospital in  
"Formation of staff  
development department &  
Porters efficiency"



**Sukriti Srivastava**  
BMS, Fresher  
Summer : People Metrics  
Pvt. Ltd. (Thomas  
Assessments) in "Assessment  
Centres"



**Vasanti Vannam**  
BMS  
Fresher  
Summer : Dena Bank in  
"Employer Welfare Scheme"



## STUDENTS' PROFILE

### MARKETING



**Abhijeet Jadhav**  
BMS  
Fresher  
**Summer** : AC NEILSON in  
"market research  
operations"



**Abhishek Sharma**  
**W.E.**:Post Grad Diploma in  
advertising, media and events  
Freelancing in event  
management for 12 Months  
**Summer** : Fiskaz digital  
marketing solutions in  
"Digital Marketing"



**Aditya Dhage**  
BBM, Fresher  
**Summer** : HT-MEDIA in  
"Mint readership acquisition"



**Ashish Dixit**  
BMS,  
**W.E.**:Raj Hans Exim India Pvt  
Ltd. for 10 Months  
**Summer** : Kalpataru  
Estate in " Brand awareness  
and channel partner  
management for real estate"



**Aashish Ramekar**  
BMS, Fresher  
**Summer** : HT media ltd.  
in "mint readership  
acquisition"



**Ashutosh Shende**  
B.E (Electronics) Fresher  
**Summer** : Haldiram's in  
"To Understand The Distribution  
Dynamic And Perception  
Analysis Of Haldiram's  
Chips And Namkeens."



**Bhumikka Golwla**  
B.M.S  
**W.E.**:C.A Firm as Intern for  
2 Months  
**Summer** : HPCL in  
"Enhancement of loyalty  
card"



**Himanshu Mhatre**  
B.E. (Electronics)  
**W.E.**: Spectrum Electro-  
Controls as Intern for  
6 Months  
**Summer** :HPCL in  
"Enhancement of loyalty  
program"

## STUDENTS' PROFILE

### MARKETING



**Hrishikesh Parab**  
Bsc.IT, Fresher  
**Summer** : Mobile Telecommunication in "Analysis of marketing aspects for the promotion of ugolocal leadsmatic website"



**Mansa Sastry**  
BMS,  
**W.E.:**Reliance Infrastructure Pvt. as an HR intern for 1 month and United Insulations Pvt. as an Hr intern for 20 days  
**Summer** : HPCL in "Forecasting Market Demand for ATF"



**Karan Parmar**  
B.Com (Banking & Insurance)  
**W.E.:**First Source Solutions as Customer Service Associate for 10 Months  
**Summer** : SBI in "SBI Home loans"



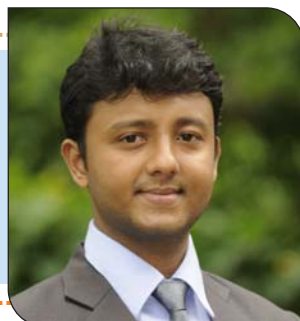
**Kartik Mehta**  
B.Sc. (I.T) **W.E.:**Datamatics Global Services Ltd as Web Research Analyst 8 Months Om Shreeji Web Designing as Web Developer 4 Months  
**Summer** : BOI & SYNCLATURE in " Business development through digital marketing and social media planning"



**Kiran Salunke**  
B.Com (Banking & Insurance)  
Fresher  
**Summer** : Dena Bank in "Disciplinary Management"



**Kunal Shete**  
B.E (Chemical) **W.E.:** Macleods Pharmaceuticals as Process Engineer for 6 Months.  
**Summer** : SBI in "Establishing synergy & leveraging the corporate customers"



**Manas Dani**  
B.E. (Production)  
**W.E.:**SpeedLine for 2 Years as Junior Engineer.  
**Summer** : ONGC in "Market for the ETP due to obligations of government"



**Manas Gore**  
B.H.M.C.T **W.E.:**Hotel Marriott for 13 months and Spice Market for 4 months Bakery Scott for 5 Months and Catch of the Day for 4 Months and Van renselears for 4 Months as Commis Chef  
**Summer** : HT-MEDIA in "Mint Readership Acquisition"



## STUDENTS' PROFILE

### MARKETING



**Narendra Rathod**  
Bsc.IT  
W.E.: Eclerx Ltd as Trainee Analyst for 14 Months.  
Summer : HT-MEDIA in "Mint Readership Acquisition"



**Nikhil Gund**  
Bsc. (Physics) Fresher  
Summer : GO4FRESH in "market research-a comparative study to find out whether fresh produce can be sold online?"



**Nilesch Singh**  
BMS, Fresher  
Summer : UFO MOVIES in "analysis of movie trailers and advertisements."



**Omkar Patil**  
B.Com.  
W.E.: Singmat for 24 Months  
Summer : Kalpataru estate in "brand awareness and channel partner management for real estate"



**Prajakta Sandanshiv**  
W.E.: Post Graduate Diploma in Events, Media and Advertising. The Times Of India as intern for 5 Months Ideas Unlimited as Senior Sales Executive for 1 Month  
Summer : RESALA(NGO) in "Study of marketing strategies in RESALA"



**Prasad Palange**  
BBA, Fresher  
Summer : AC NEILSON in "Study of customer satisfaction index"



**Prathamesh Jog**  
B.Sc.(CS)  
W.E.: Mahindra Special Services Group as trainee (Marketing) for 7 Months  
Summer : SYNCLATURE in "Launch of an android application"



**Pravin Katkar**  
B.Sc.(Chem)  
W.E.: Sero Diagnostic as QC Chemist for 12 Months  
Summer : ONGC in "Market for the ETP due to obligations of government"

## STUDENTS' PROFILE

### MARKETING



**Pravin Pahurkar**  
B.E(Electronics) Fresher  
**Summer** : Mobile  
Telecommunication  
in "A study on digital  
marketing and there strategies  
from ugolocal and leadsmatic.  
Com"



**Prem Madnani**  
B.Sc.(Statistics)  
Fresher  
**Summer** : MAHINDRA  
SSG in "Young Turks"



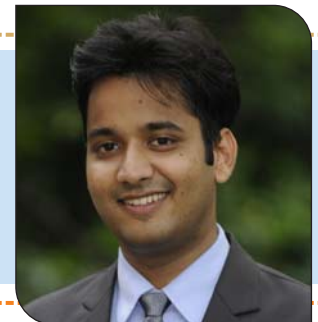
**Puneet Pathak**  
B.Com  
W.E.:Bamboli Agencies as  
Sales Executive for 12 Months.  
**Summer** : AC NEILSON,  
HT-MEDIA in " Marekt research  
for japanese tourism and Csi  
study for automobiles"



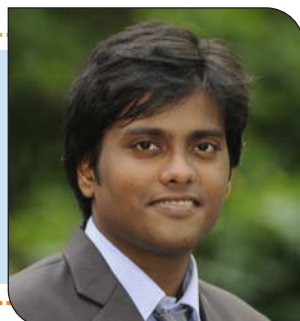
**Rameez Rakhe**  
BMS  
Fresher  
**Summer** : AC NEILSON  
in "Japaneez tourism doxy,  
market research"



**Ranjit Yadav**  
BBA  
Fresher  
**Summer** : PEPSI CO. in  
"Market research and  
Merchandising Survey of  
Nagpur city for Pepsi co."



**Rushikesh Shakhai**  
B.E(Mechanical)  
Fresher  
**Summer** : ONGC in  
"Market for the ETP due to  
obligations of government"



**Sameer Parab**  
BMS  
W.E.:DHL Express India  
Pvt. Ltd. as Retail  
Executive for 12 Months.  
**Summer** : AAI in "Study of  
Functions and Departmental  
Operations."



**Shalaka Dumbre**  
BMS ,W.E.:IMRB  
International for 2 Years  
**Summer** : IMRB  
INTERNATIONAL in  
"customer satisfaction for  
telecom company"

## STUDENTS' PROFILE MARKETING



**Sneha Ashtekar**  
B.M.S  
Fresher  
Summer : Mahindra SSG  
in "Young Turks"



**Talal Syed Mohammed**  
B.E. (EC)  
Fresher  
Summer : AC NEILSON in  
"ET's agency reckoner"



**Tejasi Bhandari**  
B.A  
Fresher  
Summer : HT-MEDIA in  
"Mint readership acquisition"



**Vardhman Parakh**  
BBM-IB,  
W.E.:Toccata Chocolates  
as Outlet In charge  
for 29 Months.  
Summer : club mahindra  
holidays in "Sales and Marketing"



**Vishal Kanojia**  
B.M.S  
Fresher  
Summer : PEPSI CO. in  
"Sales and Distribution"

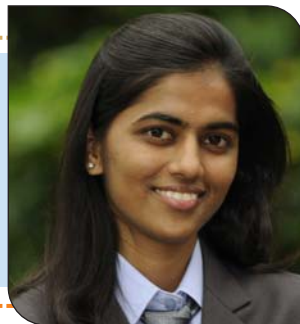
## STUDENTS' PROFILE OPERATIONS



**Aniket Adhav**  
B. Tech (Textile)  
**W.E.:**Alok Industries as Trainee in Product Development for 6 Months  
**Summer :** Pro-pack Technologies Pvt. Ltd. In "Understanding Working of Purchase Department"



**Dhruvesh K. Chitroda**  
B.Sc. (I.T)  
**W.E.:**Nokia (L&C) as AGT Project Co-Ordinator for 2.3 Years  
**Summer :** ISMG in "Research for "Fraud Summit" in India, Singapore, UAE and Malaysia"



**Dipali Lende**  
B.E. (Comps) , Completed training in SAP BI module.  
Fresher  
**Summer :** Mazagon Dock Ltd. in "Analysis of Material Management System" and "Study of SAP MM Module"



**Gaurav Patil**  
B.E. (Instrumentation)  
**W.E.:**Hindustan - Coca Cola Beverages Pvt. Ltd. as Graduate Engineer Trainee for 6 Months.  
**Summer :** Ultratech Cement limited in "Loss of market capital due to illegal construction demolition"



**Harshada Shinde**  
B.E.(EXTC)  
**W.E.:**IBM as Application Developer for 18 Months  
**Summer :** HPCL in "Supply Chain Management"



**Nikhil Mahadeshwar**  
B.E. (Biomedical)  
Fresher  
**Summer :** Interrail India Pvt. Ltd. in "Sea-container Transportation"



**Pratik Shinde**  
B.E. (EXTC)  
**W.E.:**Mahabal Enviro as Environmental Officer for 7Months.  
**Summer :** ONGC in "Market for instruments for ETP due to regulation of government on oil and natural gas sector"

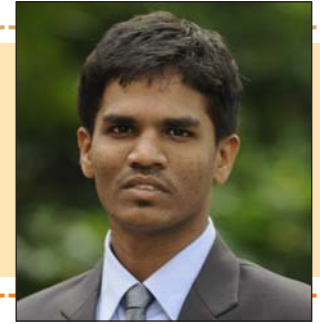


**Roodip Mukhopadhyay**  
B.E.(Chemical)  
**W.E.:**Arkema Chemicals India PVT.LTD. as Intern for 12 Months  
**Summer :** Zenith Industrial Rubber Products pvt ltd in "5S Implementation on Shopfloor (KAIZEN)"

## STUDENTS' PROFILE OPERATIONS



**Roshan Londhe**  
B.Sc.(H.S)  
W.E.: J.W. Marriot as Trainee  
for 6 Months  
Summer : EvolveXL in  
"Recruitment & Training"



**Sandip Suryawanshi**  
Bsc. (Mathematics)  
W.E.:Jamshedpur Utilities and  
Service Company as  
Coordinator for 12 Months  
Summer : Airport Authority  
of India in "Operational  
Process at AAI"



**Shilpa Pise**  
Bsc. (Computer Science)  
W.E.:Traccion Technologies  
Pvt.Ltd. as Trainee Software  
Developer for 24 Months  
Summer : HPCL in  
"Designing e-learning strategy  
and studying operations of  
HP GAS bottling plant"



**Shridhar Masurkar**  
B.E. (Electrical)  
W.E.:Godrej as Trainee Engineer  
for 12 Months &Energy Therapy as  
Project Site Engineer for 12 Months  
Summer : Airport Authority of  
India in "Study of airport equipments  
and functioning of Departments."



**Snehal Kumar Savardekar**  
BMS, W.E.: Vodafone Qatar as  
Customer Service Executive  
for 9 Months  
Summer : Airport Authority  
of India in "Operating  
Procedures at Airport Authority"



**Som Mirpagar**  
B.E. (Chemical Engg.)  
W.E.:Lahs India Pvt Ltd. As  
Management Trainee for  
8 Months  
Summer :



## STUDENTS' PROFILE OPERATIONS



**Tushar Mhatre**  
B.E. (Extc)  
Fresher  
**Summer :** RCF Ltd. in  
"Optimization of bagging  
plant at RCF (Thal)"



**Vinod Shirale**  
Bsc (Chemistry)  
W.E.:RCF as Production Supervisor  
for 19 Months.and Zuventus as  
Medical Representative for 5 Months.  
**Summer :** RCF Ltd. In  
"Study of supply chain of urea  
product in RCF LTD."

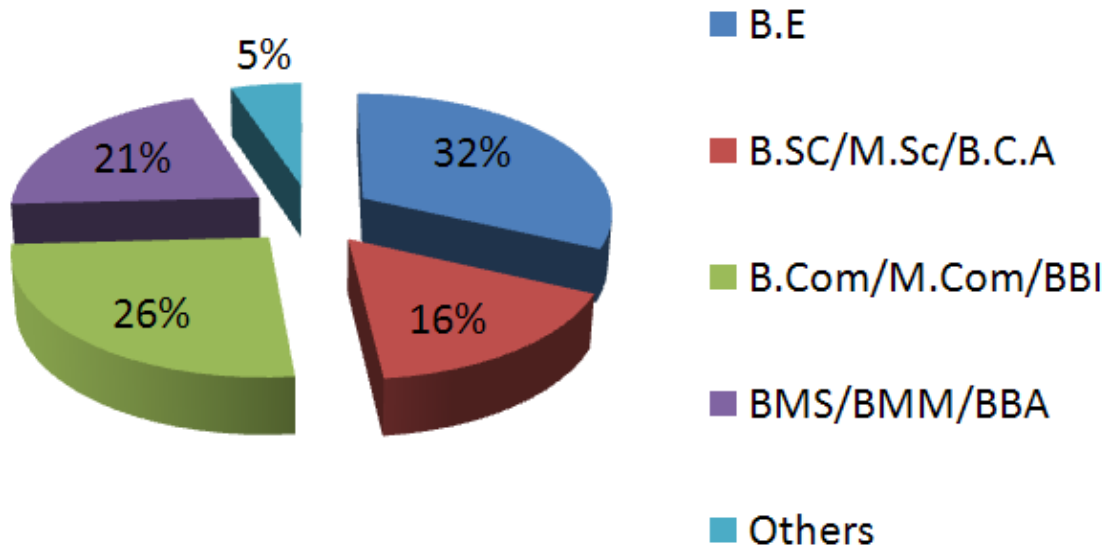


**Yogita Raibole**  
B.Tech. (Electrical)  
Fresher  
**Summer :** Zenith Industrial  
Rubber Products Pvt . Ltd. In  
"5S Implementation"

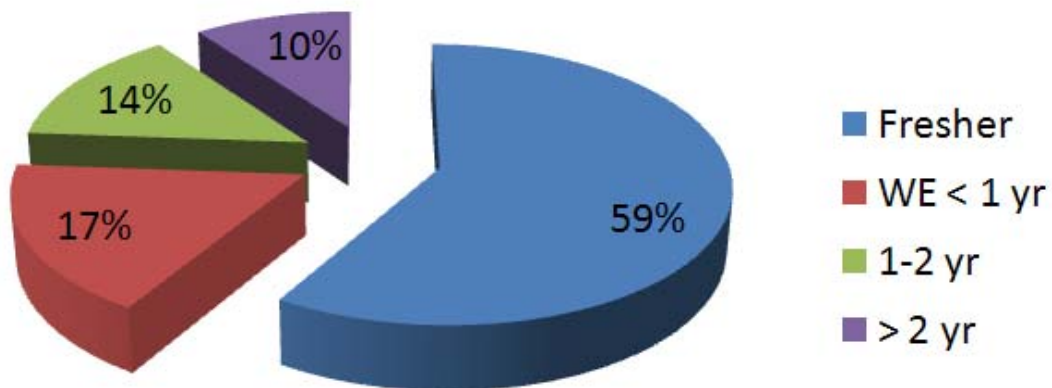
## STUDENTS' PROFILE

### FYMMS (MMS Executive for Campus Summer Internship)

#### FYMMS Educational Qualifications Profile



#### FYMMS Work Experience Profile

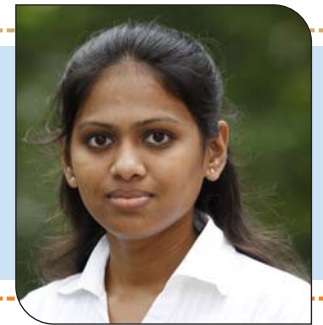


## STUDENTS' PROFILE

### FYMMS



**Aadesh Suryarao**  
B.E (EXTC)  
Cofounder, SmarTechHomes



**Aakansha Khorjuwekar**  
B.Sc (I.T)  
L&T Infotech as Software  
Developer for 27 months



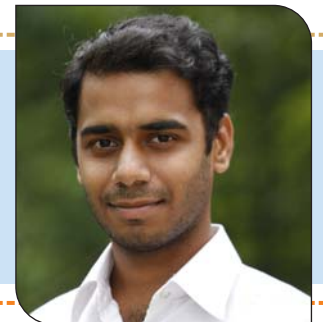
**Aditya Nimbalkar**  
BMS  
Hapag Lloyd as  
Co-ordinator for 5 months



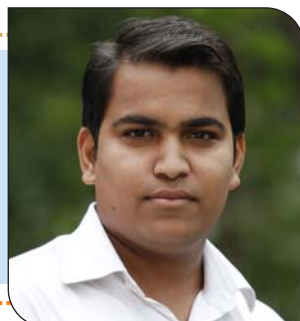
**Advait Kulkarni**  
B.Sc (I.T)  
Fresher



**Ajay Takale**  
B.E (Electrical)  
L&T as Trainee for  
12 months & VACPL as  
Trainee Engineer for  
12 months



**Ajinkya Bhanuwanshe**  
B.E (Mechanical)  
Fresher



**Akash Gupta**  
BMS  
VNS Finance & Capital  
Services Ltd. As Customer  
Care Executive for 11 months



**Akash Wani**  
B.E (Computer)  
Fresher



**STUDENTS' PROFILE**  
**FYMMS**



**Akshata Tamore**  
B.Sc (I.T)  
Fresher



**Akshay Yadav**  
B.Com  
DCB Bank for 18 months  
& Veeraahuan for 6 months



**Amol Wasaikar**  
B.E (Computer)  
Creative IT Pvt. Ltd as a  
Software Engineer for  
6 months



**Arun Iyer**  
BMS, M.Com  
Fresher



**Ashishkumar Gawande**  
BBA  
Fresher



**Caroline Veigas**  
BA (Economics)  
Edutrotters Pvt. Ltd. as  
Marketing Executive for  
12 months



**Chiranjivi Patil**  
B.E (EXTC)  
Fresher



**Dhruv Bhavsar**  
B.Com  
Fresher

**STUDENTS' PROFILE**  
**FYMMS**



**Diljit Singh Bhatia**  
BMS  
Fresher

**Dipesh Prajapati**  
B.Sc (I.T)  
Siemens IT Solution &  
Services Pvt. Ltd. for  
19 months & Atos India  
Pvt. Ltd. As Systems  
Engineer for 14 months



**Gaurav Bora**  
BBA (Finance)  
Fresher



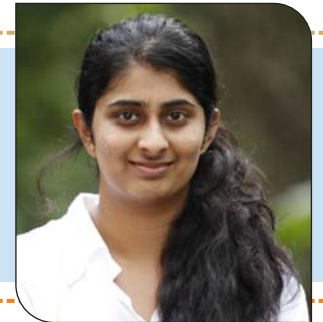
**Harsha Salunkhe**  
B.Sc IT  
IT Source for 6 months &  
Wegilent SINE IIT-Bombay  
for 7 months



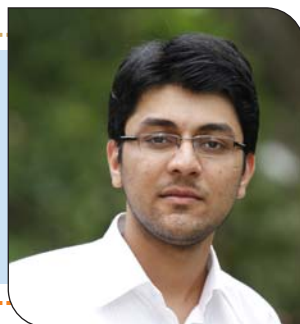
**Harshad Gurav**  
B.Com  
Fresher



**Hetal Parmar**  
BAF  
Fresher



**Himanshu Acharya**  
BBI  
Fresher



**Hinal Shah**  
BFM  
W.E.: Pravin Shinde's Firm  
(CA Firm) as Account  
Assistant for 12 months



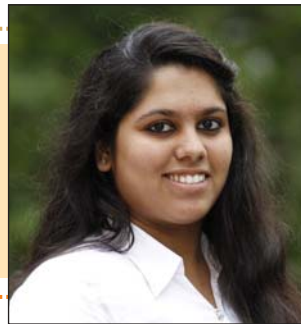
**STUDENTS' PROFILE**  
**FYMMS**



**Hitesh Karkera**  
B.Com  
Fresher



**Indrajeet Sharma**  
B.E (Electronics)  
Fresher



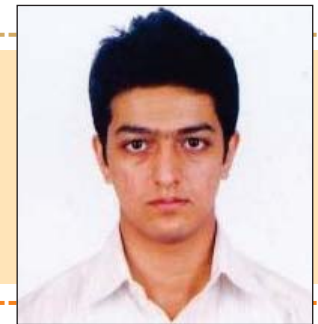
**Jasiya Syed**  
B.Sc (Microbiology)  
Fresher



**Kamlesh Shinde**  
BBI  
Fresher



**Kanchan Tayade**  
BMS  
Fresher



**Kaustubh Surte**  
B.Com  
Self Employed for 48 months



**Kaustubh Pathak**  
B.E (Electronics)  
Spectrum Electro Controls as  
R&D Manager for 24 months

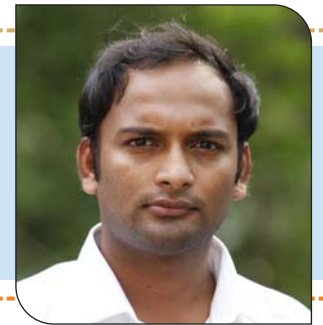


**Keyur Jethwa**  
B.Com  
W.E.: Fazlani Altius Business  
School as HR Executive  
for 12 months

**STUDENTS' PROFILE**  
**FYMMS**



**Kunal Thakar**  
B.Sc (I.T)  
Fresher



**Mangesh Mote**  
B.Pharm  
Fresher



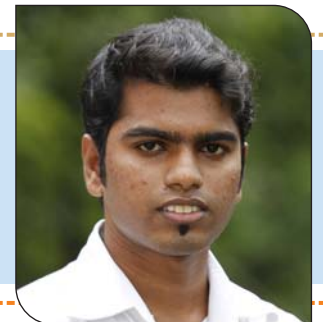
**Manjiri Khedikar**  
B.E. (EXTC)  
Fresher



**Mantesh Vhadalure**  
B.E (I.T)  
Infodeep Tech. Pvt. Ltd. as  
Software Developer for  
24 months



**Mayur Rudrawar**  
B.E (Instrumentation)  
Fresher



**Milind Chavan**  
BMS  
Prizm Payment Services  
Pvt. Ltd. as Project Trainee  
for 6 months



**Minoli Shah**  
B.Com  
Fresher



**Monica Panchal**  
BAF  
Fresher

**STUDENTS' PROFILE**  
**FYMMS**



**Narmada Kandi**  
BCA  
Fresher



**Neha Chauhan**  
B.Com (A&F)  
Fresher



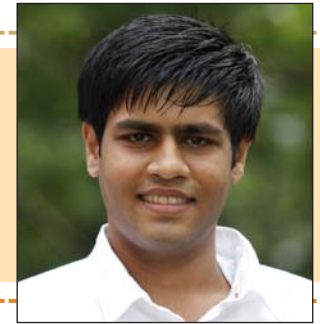
**Neha Kamble**  
B.E (I.T)  
Fresher



**Neha More**  
B.E (Computer)  
MT Educare Pvt. Ltd. As  
Lecturer and backend  
developer for 4 months



**Nikita Newalkar**  
BMS  
Fresher



**Nikshit Solanki**  
B.Com  
Hinduja Global Solution Ltd.  
As Executive for 19 months



**Nupur Mehra**  
B.E (EXTC)  
Fresher

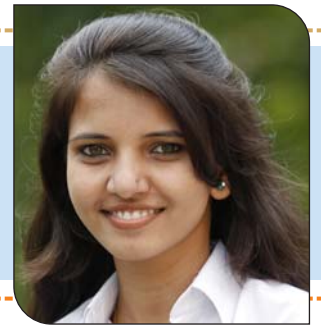


**Piyush Bodele**  
B.E (I.T)  
Fresher

**STUDENTS' PROFILE**  
**FYMMS**



**Piyush Zanzad**  
B.E (Electrical)  
Jyoti Structure Limited as  
Senior Engineer for  
30 months



**Pooja Thakare**  
BMS  
Fresher



**Prachi Patil**  
B.Pharm  
Fresher



**Pradeep Tambde**  
B.E (Computer)  
Freelancer as Software  
Developer for 24 months



**Pradnya Hulke**  
B.E (EXTC)  
Fresher



**Prajyot Patil**  
B.E (Computer)  
Fresher



**Prakash Kshatriya**  
BBA  
Fresher

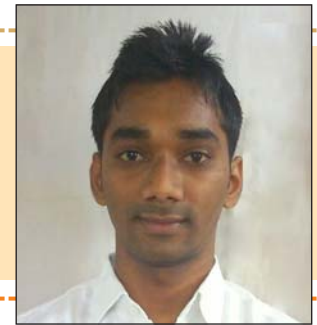


**Pranay Dutta**  
BMS  
Kotak Mahindra as  
Management Trainee  
for 2 months

**STUDENTS' PROFILE**  
**FYMMS**



**Prashant Chalke**  
B.E (I.T)  
W.E.:IT Monarch as Software Consultant for 36 months & ATOS as System Analyst for 54 months



**Prashant Hyalij**  
B.E (Production)  
W.E.:Hindustan Unilever Ltd. as Graduate Apprenticeship trainee Production/ Maintenance for 9 months



**Prashant Paradhi**  
B.Com  
W.E.: Suresh Hedge & Co. (CA Firm) as Audit Assistant for 27 months & Parihar & Sonpar(CA Firm) as Trainee for 9 months



**Prateek Sonar**  
B.Com  
W.E.:S.K. Doshi & Co. (CA Firm) as Article Assistant for 50 months



**Prathamesh Hade**  
B.E (Mechanical)  
W.E.: Tristar for 7 months & Toyota Oman for 16 months & Autonic for 10 months as Senior Sales Engineer



**Prathamesh Sathe**  
B.E (Electrical)  
Fresher



**Pratik Vora**  
BMS, M.Com  
W.E.:Oasis Corpcare Pvt. Ltd.As Trainee Financial Consultant for 14 months



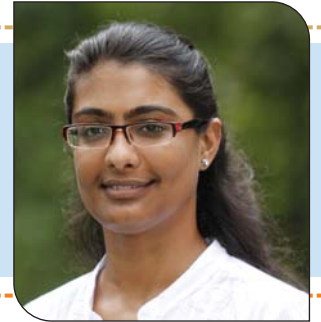
**Premkumar Korade**  
B.Sc  
W.E.: Cipla Pharma as Analyst for 30 months

## STUDENTS' PROFILE

### FYMMS



**Preshit Kharde**  
B.Sc IT  
W.E.:ALFA Overseas Pvt. Ltd.  
as Research Analyst for  
5 months & Hingalai Events  
as Event Co-ordinator for  
13 months



**Priyanka Gela**  
B.Com (F&M)  
W.E.:Prizm Payment Pvt. Ltd.  
as Business Associate for  
30 months & CMC Ltd.  
as Business Associate for  
13 months



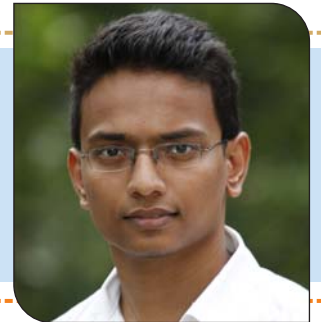
**Rajendra Dhumal**  
Hotel Management  
W.E.:Bar Solutions as  
Freelancer for 12 months



**Rakhi Gupta**  
BDS  
Fresher



**Rameez Ansari**  
BMS  
Fresher



**Rohan Kadam**  
BMS  
Fresher



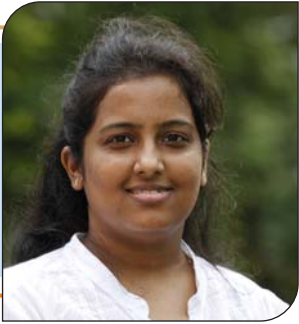
**Rohit Londhe**  
B.E (Mechanical)  
W.E.: Agnel Polytechnic as  
Lecturer for 14 months &  
L&T Ltd. as Inplant Trainee  
for 12 months



**Roshan Kshatriya**  
BBA  
Fresher



**STUDENTS' PROFILE**  
**FYMMS**



**Ruchit Talgaonkar**  
B.E (Electronics)  
W.E.: Tatanet Nelco Ltd. As  
Network Engineer for  
18 months



**Rupesh Kolte**  
B.Com  
Fresher



**Sachin Patil**  
B.Com, M.Com  
Fresher



**Sagar Kasavkar**  
B.Com  
Fresher



**Sagar Sakpal**  
B.Com  
W.E.:RAK Financial  
Services Pvt. Ltd. as Senior  
Executive for 36 months



**Sai Barve**  
B.Sc, M.Sc  
Fresher



**Saiakshata Morudkar**  
BMM  
Fresher



**Saket Etankar**  
BBA  
Fresher

## STUDENTS' PROFILE

### FYMMS



**Sameeksha Gurav**  
W.E.:BMM (Advertising)  
Blue Bee Innovations as  
Client Services and Marketing  
Executive for 24 months



**Sandeep Banerjee**  
B.Sc (I.T)  
W.E.:Private SEO Company as  
SEO Executive for 18 months  
& Sportz Interactive as Text  
Commentator



**Sanjana Cheliparambil**  
B.E (I.T)  
Fresher



**Sanket Khamgaonkar**  
B.Sc (I.T)  
W.E.: Xoriant Solutions as  
Software Engineer  
for 6 months



**Sarveshkumar Jaiswar**  
B.Com  
Fresher



**Satish Choudhary**  
B.Com  
Fresher



**Satish Shinde**  
B.E (Computer)  
Fresher



**Saurabh Sandbhor**  
B.E (Computer)  
W.E.: GTL Ltd as Software  
Developer for 12 months

**STUDENTS' PROFILE**  
**FYMMS**



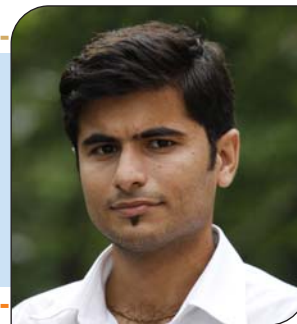
**Sayali Patil**  
B.E (Computer)  
W.E.:Accyla Kale  
Consultants Ltd. as  
Programmer Analyst  
for 20 months



**Shagufa Siddiqui**  
BMS  
Fresher



**Shivaji Dabrashe**  
B.Sc (I.T)  
Fresher



**Siddharth Chauhan**  
B.Com  
W.E.:Angel Broking Pvt. Ltd.  
As Compliance Executive  
for 6 months



**Siddhesh Gite**  
B.Com (A&F)  
Fresher



**Simi James**  
BBA  
Fresher



**Sini James**  
BBA  
Fresher



**Sneha Sharma**  
BFM  
Fresher

**STUDENTS' PROFILE**  
**FYMMS**



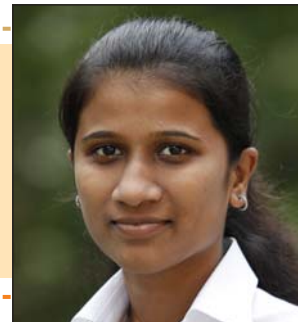
**Sopandeo Naikwar**  
B.Pharm  
Fresher



**Suhas Suryawanshi**  
B.Sc  
Fresher



**Sumit Kamadi**  
B.E  
W.E.: Enmas Power O&M  
Services for 24 months



**Supriya Kadam**  
BMS  
Fresher



**Suraj Singh**  
BCA  
Fresher



**Suraj Somnathe**  
B.E (Computer)  
Fresher



**Suresh Bhul**  
BMS  
W.E.: ING VYASA Bank,  
Ocwen Financial Solutions  
Pvt. Ltd. As Financial  
Associate for 8 months



**Suyash Wani**  
B.E (I.T)  
Fresher

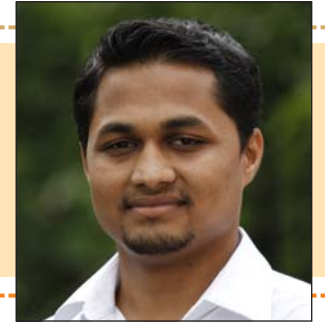
\*Work Experience

## STUDENTS' PROFILE

### FYMMS



**Swapnil Gaikwad**  
B.E (Electronics)  
Fresher



**Ujas Dahiwale**  
B.Sc (H&HA)  
W.E.:Meluha "The Fern" as  
Front Office Assistant  
for 12 months



**Vaibhav Patil**  
B.E (Instrumentation)  
W.E.: Freelance  
Photographer for 6 months



**Vaibhav More**  
B.Sc (I.T)  
Fresher



**Vibhuti Jadhav**  
B.Com (A&F)  
Fresher



**Vikas Diwate**  
B.E (Computer)  
Fresher



**Vishal Vengurlekar**  
B.E (Production)  
W.E.: Mahindra Insource as  
Service Engineer for 18 months  
& Emco Dynatora Pvt. Ltd. As  
Purchase Assistant for  
6 months & Sun Extrusions  
Pvt .Ltd. as 6 months

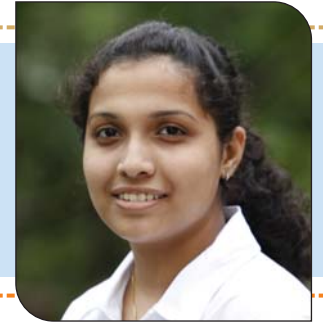


**Vivek Nemade**  
BBA  
Fresher

**STUDENTS' PROFILE**  
**FYMMS**



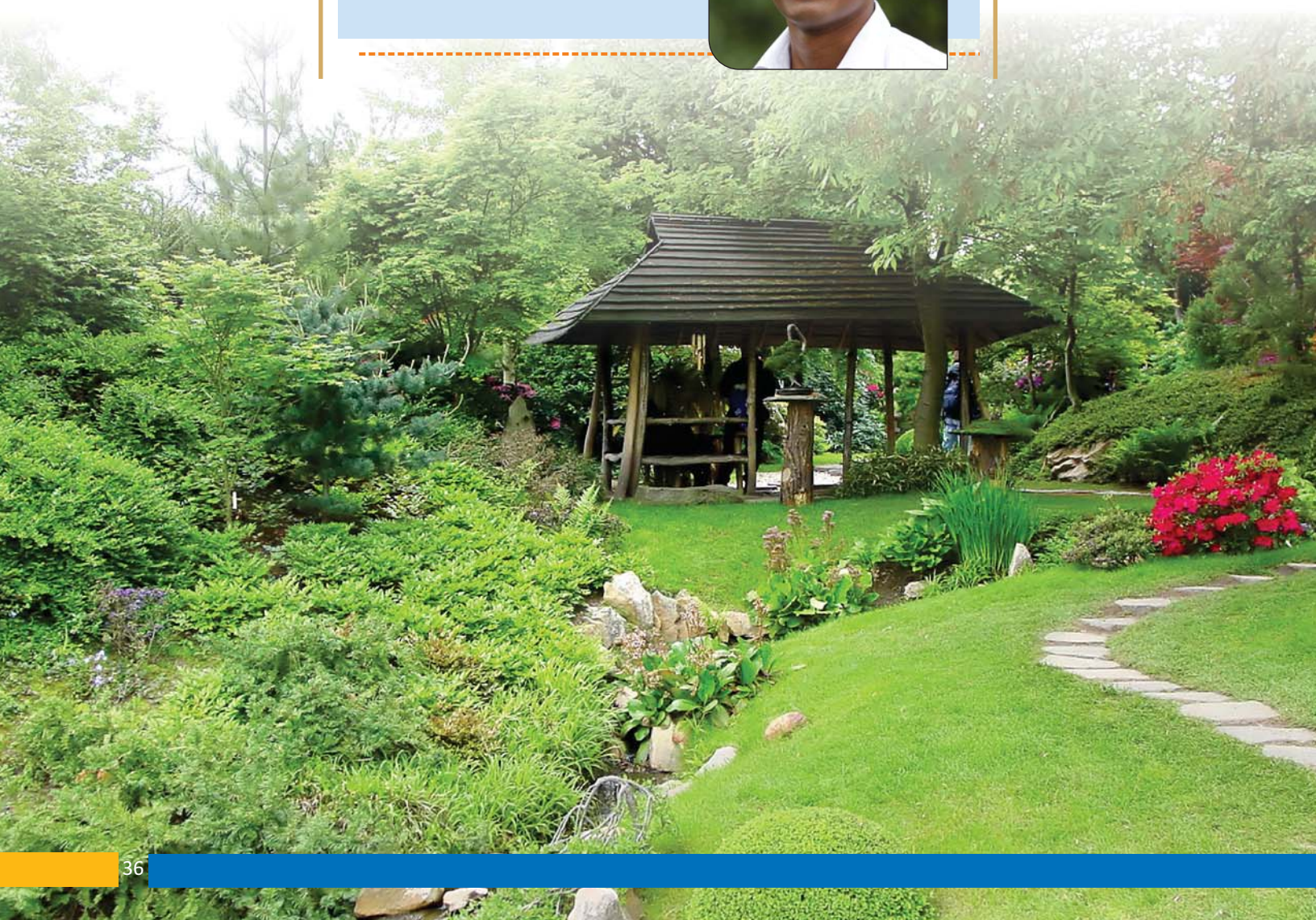
**Vivek Vaydande**  
B.E (Mechanical)  
Fresher



**Vrushali Pawar**  
B.Com  
Fresher



**Zohaib Sayyed**  
B.Sc (Microbiology)  
Fresher



## STUDENT DEVELOPMENT ACTIVITIES & EVENTS

### Sectorwise Panel Discussions

**Objective of the Programme:** These discussions were based on the theme of “Corporate Expectations from Academic Institutions – A Placement Perspective”. The professionals have shared their experiences, knowledge and information about the current happenings in business world and provided valuable insights to students to prepare themselves as per corporate requirements. They have also suggested the areas of improvement which needs to be adopted in teaching management subjects.



#### Panel Members for Panel Discussion held on 19<sup>th</sup> July, 2014 (From Left to Right)

Panel coordinator - Mrs. Kavita Pandey ( Placement Officer)

Mrs. Nirmala Mahindale – Co founder and Director at Mind Movers Management Consultants Pvt. Ltd. and STEP Pvt. Ltd.

Mr. Anand Jaywant - President of MIDC Ambarnath

Mr. Shyam Panicker – Talent Management Executive at Sterling Ltd.

Mr. Swapnil Pingle, - Brand Manager at Nissan Motors

Mr. Himanshu Panchmatiya - Business Development Manager - Mortgages at Aditya Birla

#### Panel Members for Panel Discussion held on 9<sup>th</sup> August, 2014 (From Left to Right)

Ms. Priyanka Dubey - HR - L&T Capital Markets

Mr. Himanshu Bhatt - GM Marketing - Forbes & Company

Ms. Urmila Thareli - HR - Citiustech.



#### Panel Members for Panel Discussion held on 16<sup>th</sup> August, 2014 (From Left to Right)

Prof. Anand Desai - Consumer Insight professional

Mr. Sageraj Bariya - Research Analyst at East India Securities

Mrs. Rinita Laskar - HR - Emerson Electrical



## STUDENT DEVELOPMENT ACTIVITIES & EVENTS

### *Mock Interview Session for Campus Placement*

**Objective of the Program :** The mock interview session was held on 20<sup>th</sup> September 2014 was conducted to assess the preparedness of the students for their final interviews. The panel provided feedback to each student about the areas of the improvement and suggested them to work on it.

The panel members are as follows:

#### HR & Operations

- 1) Mr. Abhijit Velangi : Delivery Head at Tech Mahindra .
- 2) Mr. Amit Velankar : Head- Warehouse Solution at DHL
- 3) Mr. Umesh Kochrekar: Advisory Project Manager at IBM
- 4) Ms. Swati Ranade : General Manager - Human Resources at DSV India



#### Finance Panel 1

- 1) Mr. Amit Kawale : Sr. Manager Wholesale Credit Risk - HDFC
- 2) Mr. Nitin Kapadia : GM - AXIS Securities LTD.

#### Finance Panel 2

- 1) Mr. Harshad Pai : HR –AVP at Axis Bank
- 2) Mr. Amol Manjrekar : CEO - Activitas Management Advisors Pvt. Ltd.
- 3) Ms. Piaa Raj : Lifestyle Coach

#### Marketing panel 1

- 1) Mr. Kunal Datar : Asst Brand Manager - Hindustan Unilever Limited
- 2) Mr. Ajay Kulkarni : DGM Marketing - TIMES GLOBAL BROADCASTING LTD.
- 3) Mr. Shubham Chatterji : Business Manger -Academic Sales (India) at SAS
- 4) Ms. Soumya Shah : STAR India Brand Manager.(STAR GOLD)



#### Marketing panel 2

- 1) Ms. Sailaja S: Director - Innovative Research Services India Pvt. LTD.
- 2) Mr. Ulhas Deshmukh : Ex ED - ONGC Uran Plant
- 3) Mr. Govind Sharma : Manager- HR & Admin - Sony Music Entertainment India Pvt. Ltd
- 4) Mr. Rushabh Shah : Marketing Professional With Specialization In Brand/Marketing Management, Research & Innovations (NPD)



**Objective :** The Second Mock Interview Session was an endeavor to understand the preparedness of students for employability. Students were evaluated on the parameters such as “Leadership Skills”, “Communication”, “Problem Solving”, “Competency & Analytical Skills” & “Subject Knowledge & Current Affairs” these all the parameters are essential for leading any business portfolio and generating revenue for business.

**The List of Panel Members :**

**Finance Panel 1 :-**

- 1) Dr. Yadnya Pitale - Jt. Director- Economic Research And Training Foundation - Indian Mechants Chamber
- 2) Mr. Sunil Parker - DGM Finance - Terniment ICB Private Limited

**Finance Panel 2**

- 1) Ms. Dhara Shah - HR -Motilal Oswal Securities Limited
- 2) Mr. Jignesh Gala - Sr. Manager - Oswal Realtors

**Finance Panel 3**

- 1) Mr. Amey Joshi - Associate Director - Fitch Group of Companies
- 2) Mr. Makarand Patil - CEO, Big Strategic Consultants Limited

**Marketing Panel 1 :-**

- 1) Mr. Saoban Dalvi - Corporate HR – L&T Finance
- 2) Ms. Vinu Pillai - Head HR and Admin - 21st Century Informatics

**Marketing Panel 2 :-**

- 1) Mr. Ashish Pinto - Head Staffing and HR - Network 18
- 2) Mr. Kaustubh Walke - Consultants - TCS

**HR & Operation :-**

- Gagan Sharma - HR Manager - H.Deepak & Company
- Prof. D.M. Marathe - Visiting Faculty ADMI
- Mr. Ajay Chaubal - Independent Management Consultant
- Capt. Anand Hiranandani - President - Marintech Consultants Private Limited

**STUDENT****DEVELOPMENT ACTIVITIES & EVENTS***Placement Sessions Planned for FYMMS Students*

Sr. no.	Topic	Date	Faculty
1	Placement activity of the institute and theme introduction of “Campus to Corporate”	9/08/2014	Placement officer & SYMMS committee members
2	Career Vision	23/08/2014	Mr. Swapnil Pingale, Nissan Motors
3	Career Assessment	30/08/2014	Ms. Jennifer, Edusoft
4	Effective Resume Writing	6/09/2014	Mr. Ajit Tiwari, Affirm Career Coach
5	How to decide Sector for Placements and Business Quiz	13/09/2014	Placement officer and Business Standard
6	Mock Interview for SYMMS and students contribution as a volunteer	20/09/2014	FYMMS Volunteers and Panelists
7	How to select your specialization?	27/09/2014	Mr. Sharad Jambhukar, L&T Finance
8	Summer internship – why and how??	4/10/2014	Ms. Priyanka Dubey, L&T Capital Markets
9	CEO Talk on the theme of “I Learnt it the Hard Way”	11/10/2014	Placement officer and Industry professionals
10	Mock interview for SYMMS and students contribution as a volunteer & “Market ka Eklavya” competition by NSDL	18/10/2014	FYMMS students
11	Company presentation	03/11/2014	FYMMS students
12	Corporate seminar with MTHR Global	08/11/2014	HR Professionals
13	Corporate etiquette and grooming for success	15/11/2014	Placement officer and Industry professionals
14	Art of Networking	22/11/2014	Industry professionals and placement officer
15	Career in Finance	10/01/2015	Industry professionals
16	Career in Marketing	17/01/2015	Industry professionals
17	Career in HR	24/01/2015	Industry professionals
18	career in Operations	07/02/2015	Industry professionals
19	New areas of recruitment	14/02/2015	Industry professionals

**STUDENT  
DEVELOPMENT ACTIVITIES & EVENTS**

*Placement Sessions(Corporate Guest Lectures) For FYMMS Students*

**Objective of the Program :** Every year, the institute conducts weekly guest lectures for the students on the theme of 'Campus to Corporate', an attempt to bridge the gap between Industry and Academic knowledge. It is a platform for Corporate professionals to interact with the students and guide them, with their expertise, knowledge and experience.



**Effective Resume Writing -  
Ajit Tiwari - Affirm**



**Career Vision -  
Swapnil Pingale - Nissan Motors**



**Business Quiz -  
Vaibhav Birwatkar - Business Standard**



**How to select your specialisation?  
Sharad Jambhukar - L&T Finance**

**STUDENT  
DEVELOPMENT ACTIVITIES & EVENTS**

*FYMMS Induction by Faculty, Alumni and Corporate on 15th Sept.2014*



*HR Conference : “ Role of HR in change management on 16th Sept.2014”*



*International Management Research Conference on 28th Feb & 1st March 2014*



**NSDL Brand Ambassador Program**

**Ms. Manasi Dave & Mr. Kunal Shete**  
Selected as Student brand Ambassador of NSDL

# SPORTS

**Ms. Neha Sapte**  
(International Rifle Shooter)

**2014 02<sup>nd</sup> Mumbai Mayor's  
Shooting Championship**  
Individual Bronze & Team Gold & Championship Trophy

**2014 All India Inter University Competition-Chandigarh**  
Team Bronze

**2013-14 Inter College Mumbai University Competition**  
Individual Gold.

## THE PLACEMENT DESK



*“Man often becomes what he believes himself to be. If I keep on saying to myself that I cannot do a certain thing, it is possible that I may end by really becoming incapable of doing it. On the contrary, if I have the belief that I can do it, I shall surely acquire the capacity to do it even if I may not have it at the beginning.”*

**-Mahatma Gandhi**

This philosophy is applicable everywhere in the 21<sup>st</sup> century. Challenges can be tackled and problems can be solved through a positive mindset. Great marketers look out for opportunities in problems and change the concept of Management. At ADMI we believe in this philosophy and are committed to work on it.

This is my 7<sup>th</sup> year to welcome all of you on campus. I am pleased and blessed to have association with our regular recruiters and contributors who kept their faith in this institute over the years and this has only continued to strengthen the ties between us. ADMI is an institution which is highly focused to bridge the industry academia gap. Therefore throughout the year many activities like Corporate Guests Lectures, Round Table Conference, Mock Interview Sessions, CEO Guest Talk, Sector wise Panel Discussion, Corporate Seminars etc. are conducted. These activities not only enhances student's knowledge & management concepts but develop an attitude and behavior as per corporate requirements, which is a task for campus recruiters to find among management students.

I am also proud to inform you that we have been awarded by “ABP News”, “Amar Ujala News Paper” & “Dainik Bhaskar” in the category of “B-School with Excellent Industry Interface” for the past 3 years which has elevated our reputation as an elite management institution.

As a placement coordinator, I assure you that the institute is committed to work in all possible ways for the Industry-Institute Collaboration. Our students get admitted to our institute as per the set guidelines & rules prescribed in AICTE & DTE. Students in ADMI are groomed and trained effectively by its capable and eminent faculty and corporate professionals and they will definitely prove their efficiency, given a chance to be a part of your esteemed organization.

Every year we organize MMS Executive campus placement program for First Year & Second Year MMS Students for their Summer Internships and Final Placements Respectively. On Behalf of ADMI I welcome you for this program and hope for everlasting future together.

Kindly communicate us your business requirements for MMS students in regards to MMS Executive Campus Placements and MMS Executive Summer Placements 2014-15 on [placements@admi.mu.ac.in](mailto:placements@admi.mu.ac.in) or [kavita@admi.mu.ac.in](mailto:kavita@admi.mu.ac.in)

**Mrs. Kavita S. Pandey (Mishra)**  
Placement Officer

## PLACEMENT CELL ACTIVITIES

### Industry Interface Activities

Corporate Seminars  
Guest Lectures  
Round Table Conference  
Annual Corporate Meet

### Placement Cell Activities

Placement  
Cell

### Campus Recruitments

Final Placements  
Summer Internships  
Grooming & Personality  
Development Sessions  
Activities to bridge Industry-  
Academia Relationship

### Management Development Programme

Training programmes on various  
soft skills or as  
per the demand for their executives

### PR & Marketing

Conducting the institute's PR activities which will ensure  
adequate exposure  
to the students of the institute

### Placement Committee

**Mrs. Kavita Pandey (Mishra) Placement Officer**

#### SY MMS Members

Aditya Khedikar  
Pradeep Jain  
Prajakta Sadanshiv

Shilpa Pise  
Som Mirpagar  
Talal Syed

Prathamesh Jog  
Prathamesh Mhadnak  
Rameez Rakhe  
Rushikesh Shakhai

#### FY MMS Members

Kaustubh Pathak  
Keyur Jethwa  
Neha Chauhan  
Prateek Sonar

Prathamesh Hade  
Pratik Vora  
Rohit Londhe  
Ruchit Talgaonkar

Sanjana Cheliparambil  
Saurabh Sandbhor  
Simi James  
Sini James

## Awards & Achievements



**NO BIRD SOARS TOO HIGH IF HE SOARS WITH HIS OWN WINGS**

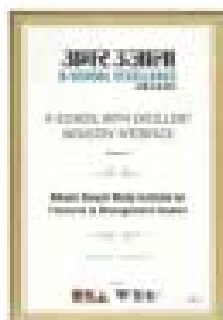
**Dainik Bhaskar National Education Leadership Award(2013) for ‘B-School with Excellent Industry Interface’**

**Dewang Mehta B-School award for ‘Best B-School in Academic Input Syllabus in Finance’ twice in a row for the year 2012,2013**

**Amar Ujala B-school Excellence Awards(2012), for ‘B-School with Excellent Industry Interface’**

**ABP News B-school Awards (2012) for ‘B-School with Excellent Industry Interface’**

**Ranked among the top 150 B-schools in ‘The Week’ and ‘Chronicle’ Magazines**





# MMS Course Curriculum

## First Semester

- Perspective Management
- Business Communication and Management Information Systems
- Organizational Behavior
- Financial Accounting
- Operations Management
- Marketing Management
- Managerial Economics
- Business Statistics

## Second Semester

- Cost & Management Accounting
- Financial Management
- Operations Research
- Human Resources Management
- Legal Aspects of Business & Taxation
- Business Research Methods

## Electives for Second Semester

### Marketing Specialization Electives

- Rural Marketing
- Event Management
- Retail Management
- Export Documentation & Procedures

### Finance Specialization Electives

- Financial Markets, Products & Institutions
- Analysis of Financial Statements
- International Finance
- Banking & Insurance

### Human Resource Specialization Electives

- Indian Ethos in Management
- Human Resource Planning
- Human Resource Information Systems
- Compensation & Benefits

### Operations Specialization Electives

- Total Quality Management
- Supply Chain Risk and Performance Measurement
- Designing Operations Systems
- Technology Management & Manufacturing Strategy

### Information Technology Specialization Electives

- E – Commerce
- Networking and Communications
- Enterprise Applications
- Software Quality Assurance & Marketing

### Corporate Law Specialization Electives

- Legal environment of business
- Legal Theories and Documentation
- REALTY
- Regulatory Aspects of Marketing and Advertising

### Education Management Specialization Electives

- Education as a system
- Technologies for learning
- Historical Issues and Education Policy
- Curriculum Management and Planned Change

### Consulting Specialization Electives

- Consulting Tools
- International Consulting
- Consulting Solutions
- Consulting and Culture

**Third Semester Finance**

Strategic Management  
 International Business  
 Advanced Financial Management  
 Corporate Law  
 Financial Markets & Institutions  
 International Finance  
 Mergers, Acquisitions & Corporate Restructuring

**Electives :**

Security Analysis & Portfolio Management  
 Strategic Cost Management  
 Fiscal Policy & Corporate Tax Planning  
 Banking & Insurance  
 Derivatives & Risk Management  
 Wealth Management  
 Quantitative Models In Finance  
 Corporate Evaluation  
 Marketing Finance  
 Fixed Income

**Third Semester Marketing :**

Strategic Management  
 International Business  
 Integrated Market Communication  
 Marketing Strategy  
 Consumer Buying Behavior  
 Market Research Applications  
 Sales Management & Sales Promotion  
 Distribution & Supply Chain Management  
 Product & Brand Management  
 Marketing Finance

**Electives :**

International Marketing  
 Retail Management  
 B2B Marketing & CRM  
 Rural Marketing  
 Marketing in Non-Profit Organizations  
 Quantitative Models In Marketing  
 Marketing Audit

**Third Semester Operations**

Strategic Management  
 International Business  
 Operation Planning & Control  
 Logistics & Supply Chain Management  
 Technology Management Including Mfg. Strategy  
 Advanced Supply Chain Management  
 Material Management  
 BPR Benchmarking

**Electives :**

World Class Manufacturing Practices  
 Material Handling & Transportation  
 New Product Development & concurrent Engg.  
 Quantitative Techniques in Operations.

**Third Semester Human Resource:**

Strategic Management  
 International Business  
 Human Resource Planning & HR Audit  
 Training & Development  
 Induction-Industrial Relations & Labor Welfare  
 Competency & Performance Management  
 Organizational Theories & Structure Designs

**Electives :**

Labor Legislation  
 Compensation & Benefits  
 Organizational Development  
 Quantitative Technique in HRM  
 Building Learning Organization  
 Stress Management

**Third Semester Systems**

Strategic Management  
 International Business  
 Software Engineering  
 Technology Platforms  
 Enterprise Applications

**Electives:**

Managing Technology Businesses  
 IT Governance & Compliances  
 Information Security & Audit  
 Software Architecture

**Fourth Semester**

Management Control System  
 Business Ethics & Corporate Governance  
 Entrepreneurship Management  
 Services Management  
 Environmental Management  
 Specialization Based Project

**Electives :**

Productivity Techniques  
 Total Quality Management  
 Project Management

\* Evaluation of students is done on 60/40 basis where there is Internal Evaluation is of 40 Marks & External Evaluation of 60 Marks

<b>Company Name</b>		
	Euro Asia Consultanting	Jupiter Infomedia Ltd.
A.A.K.G. Group	Firstnaukri.com	Justdial Ltd.
ACC Ltd.	FRR Forex Pvt. Ltd.	KK Capital
Adecco India Ltd.	FRR Forex Pvt. Ltd.	Kotak Mahindra Old Mutual Life Insurance Ltd.
Ahura Mazda Manufacaturing Pvt. Ltd.	GFK	L & T Infotech
	Globeup	Madison
Akmin Technologies Pvt. Ltd.	GMP Technical Solutions	Markets & Markets Pvt. Ltd.
Alchemist Talent Solutions	Godrej & Boyce Mfg. Co.Ltd.	Mastertrust Ltd.
Altor Executive Search	Group SBCORP	Metcon Finance Ltd.
Asian Paints	Himland Trade Monitors P. Ltd.	Meyer Corp. Health Care
Axience Integrated Bespoke Solutions	Hindustan Colas Limited	Mobicule Technologies Pvt. Ltd.
Axis Bank	Hover Automotive India Pvt.Ltd.	Moneyfrog Consultants Pvt. Ltd.
Bharti Airtel Ltd.	Hover Automotive India Pvt.Ltd.	MT Educare Ltd.
Black Magictioners	Husys - HR Management Consultant	National Securities Depository Ltd
Cadd Centre	ICICI Prudential	Net Employment Services Pvt. Ltd.
Condanast	ICICI Securities Ltd.	
DCB Bank	India Homes	Nirmal Bang / Vel Research Analytics
Decimal Point Analytics Pvt. Ltd.	India Mart InterMesh Ltd.	NSE Infotech Services Ltd
Diapers4baby.com	Indiabulls Securities Ltd.	Octaware Technologies Pvt.Ltd.
Edelweiss Financial Services Ltd.	Ipsos India	Ocwen Software Pvt. Ltd.
Edu Learn Infosystems	Israni Entertainment India Ltd.	Omkar Specially Chemicals Ltd. (OSCL)
Edusharp Finishing School Pvt. Ltd.	ITC Hotels	
Eins Education	Jaro Education	Oucassi Ceramica

Parle Global Technologies Pvt. Ltd.	RJ Group of Companies	Trent Hypermarket Ltd.
Pepsico	Shriram Housing Finance	Triage Systems
PMA	SKP e-Solutions Pvt. Ltd.	Way to Wealth Securities
P-mech Group of Companies	Span Diagnostics Pvt. Ltd.	Welling
RAK Ceramics India Pvt. Ltd.	Standard Chartered Finance Ltd.	Yes Bank
Randstad India Ltd.	Sysgenx Software Pvt. Ltd	Zenith Rubber
Red Tag	Talent Corner HR Ser. Pvt. Ltd.	Xtreme Media Pvt. Ltd.
Religare Health Insurance Company Ltd.	Tech Mahindra	21st Century
Responsive Industries Ltd.	Telelabs	39 Solutions
	Thought Bubbles	99acres.com

## *Summer Placements*

<b>Company Name</b>		
ACC Ltd.	Florista India Pvt. Ltd.	Mobile Telecommunications Ltd.
Ahura Mazda Manufacaturing Co.Pvt.Ltd.	Future General	Mode Collections
Alibaba.com	Housing.com	NABARD
Allahabad Bank	HPCL	Nu Web Wave Technologies Pvt. Ltd.
Allyour Jewels	HR Anexi Pvt.Ltd.	Octaware Technologies P.L.
Atrain	HT Media Ltd.	ONGC Uran Plant
Bank of India	ICICI Securities Ltd.	Pranav Systtech Pvt.Ltd.
Bharat Wire Ropes Ltd.	IDBI Federal Life Insurance Co.Ltd.	Punjab National Bank
BuyingIQ	Jupiter Infomedia Ltd.	Religare Health Insurance
Chaturth Technology Solutions	Kalpataru Ltd.	SBI Infotech
CM L&D	Mahindrassg	State Bank of India
Decimal Point Analytics P.Ltd.	Mayurpankh Counselling & Training Center	The Chopras
Dena Bank	Mazgaon Dock	Thyrocare Technologies Ltd.
Five Three Alpha Capital Advisors (P) Ltd.	Mediatrix	Webtutor Systems Pvt.Ltd.
	Mobicule	Yoosup.com
		3HD Media

# Message From



**Shri Dineshbhai Mody  
Donor,  
Mumbai University**

**A** vibrant, cheerful, serene, and lush green atmosphere is what greets one as he enters 'Alkesh Dinesh Mody Institute for Financial and Management Studies' at University's Kalina Campus, it being University college. Apart from having the finest atmosphere it is also rated as one of the Institutes with excellent infrastructure and ambience. We have a separate building for yoga and meditation centre, a unique feature amongst management schools where students can spend some time in reflection and prayer and seek solace, tranquility, ecstasy and fathoming secrets of spirit so that the divine light may guide them to take decisions in life.

With academic rigor, the college provides students the opportunity to develop their personality. The number of awards in different fields like sports, fine arts, beauty pageants, crafts, performing arts, brain contests, academics and so on stand testimony to the fact that the focus is not just academic excellence, but on all round development of hidden talent of the students. Most of the activities are student centered. We give our student ample freedom to come up with suggestions and innovations. We mainly focus on faculty, students, staff and infrastructure development. Our emphasis is on competent holistic development of our students so as to enable them to assume full responsibility as they climb corporate ladder in future.

I convey my best wishes to all the students of our Institute in every pursuit they choose to undertake in future.”



# About Us

The 'Alkesh Dinesh Mody Institute for Financial and Management Studies' is an institute of the 'University of Mumbai'. The University has two management institutes namely 'Jamnalal Bajaj Institute of Management Studies' and 'Alkesh Dinesh Mody Institute for Financial and Management Studies'. It was established in 1994 and offers under-graduate (B.M.S), post-graduate (M.M.S in the specialization of Marketing, Finance, HR, Operations and Systems) and part-time (M.F.S.M) programmes. Recently, it has introduced a Ph.D programme in management. It is a full-fledged management institute located at the University of Mumbai's, kalina campus.

The institute has been recently awarded 'B-School with Excellent Industry Interface' by Dainik Bhaskar (2013), ABP News, Amar Ujala B-school Excellence Awards for the year 2012-2013. Dewang Mehta B-School Awards have also honored us with the 'B-School with Best Academic Input syllabus in Finance' award twice in a row (2012 & 2013). The institute has also been ranked among the Best 150 B-Schools by 'The Week' & 'Chronicle' magazines.

The objective of the institute is to bridge the industry-academia relationship and produce effective managers who could lead the organizations with their humble attitude and management knowledge



**Shri Dineshbhai Mody,  
Founder & Chairman,  
Alkesh Dinesh Mody Institute**



A vibrant, cheerful, serene, and lush green atmosphere is what greets one as he enters 'Alkesh Dinesh Mody Institute for Financial and Management Studies' at University's Kalina Campus, it being University college. Apart from having the finest atmosphere it is also rated as one of the Institutes with excellent infrastructure and ambience.

With academic rigor, the college provides students the opportunity to develop their personality. We give our student ample freedom to come up with suggestions and innovations. Our emphasis is on competent holistic development of our students so as to enable them to assume full responsibility as they climb corporate ladder in future.

**- Shri Dineshbhai Mody,**

**CONTACT US**

# University of Mumbai's

**Alkesh Dinesh Mody Institute For  
Financial and Management Studies**

Joraver Bhavan, Behind Saroj Sadan,  
University Campus, Vidya Nagari,  
Santacruz (E), Mumbai – 400 098



## PLACEMENT OFFICER

**Ms. Kavita Pandey ( Mishra ) : 9819925109**

**Telephone: 022- 26530144**

**Fax: 022- 26501555**

**Website: [www.mu.ac.in/alkesh](http://www.mu.ac.in/alkesh)**

**Email id: [placements@admi.mu.ac.in](mailto:placements@admi.mu.ac.in)**

**[kavita@admi.mu.ac.in](mailto:kavita@admi.mu.ac.in)**

**Alternate Email Id: [director.admi@mu.ac.in](mailto:director.admi@mu.ac.in)**

